

**Sales Executive -Reputed E-Commerce Industry -Delhi, NCR, India -3LPA -Kajal**

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Company: Seven Consultancy

Location: Noida

Category: business-and-financial-operations

## **JOB DETAILS**

- 1 Selling Product's online solutions to Placement Agencies, Consulting Firms, SMEs and Corporate Clients.
- 2 Identify & analyze the clients requirements & propose customized solutions for talent acquisition / branding needs
- 3 Mapping the requirements of the clients and providing them the best solution to meet their recruitment / branding needs effectively
- 4 Interaction with senior management in the client organizations & present products & services
- 5 Manage complex sales situations & acquire clients based on value based selling.
- 6 Following complete sales cycle and ensuring payment collection.
- 7 Sales Analysis, Usage review and planning vis-à-vis product analysis on a Quarterly basis.
- 8 Closely monitoring of competitor activities and assisting in planning counter strategies
- 9 Achieving sales objectives, revenues by selling, up selling and cross selling varied offerings including branding options
- 10 Sales management to drive both volume and value business

## **FUNCTIONAL AREA**

Sales executive, Sales executive jobs in delhi, Sales executive jobs in NCR, Sales executive jobs in India, Sales executive jobs in Maharashtra, Marketing executive, Marketing

executive jobs in delhi, Marketing executive jobs in NCR, Marketing executive jobs in India, Marketing executive jobs in Maharashtra, field sales, Field sales jobs in delhi, Sales & Marketing Recruitment Agency in Delhi, Sales Recruitment Agency in Delhi, Marketing Recruitment Agency in Delhi, Top Recruitment Agencies in Delhi for Sales & Marketing, Sales Recruitment Consultants in Delhi, E-Commerce Sales & Marketing Recruitment Agency in Delhi, E-Commerce Sales Recruitment Agency in Delhi, E-Commerce Marketing Recruitment Agency in Delhi, Top Recruitment Agencies in Delhi for E-Commerce Sales & Marketing, Retail Sales Recruitment Consultants in Delhi, Sales & Marketing Recruitment Agency in India, E-Commerce Sales & Marketing Recruitment Agency in India.

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