

## Sales manager

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Company: Jobberman

Location: India

Category: other-general

### Job Description

Lead and manage a team of sales representatives, providing guidance, support, and direction to achieve the sales target.

Experience in the sales of frozen foods is very important

Develop sales strategies and tactics to drive revenue growth, increase market share, and meet sales targets.

Monitor the performance of sales representatives, assigning daily tasks to meet the sales target.

Build and maintain strong relationships with key customers, understanding their needs.

Analyze competitor activities and provide updates on products and pricing.

Identify new potential clients both inside and outside Lagos. We are looking for more customers outside Lagos; therefore, frequent trips may be required.

As the team leader, you are responsible for meeting the sales targets for yourself and other sales representatives

### Requirements

This position is open and preferable to a male candidate

3 years of experience in the frozen fish business

Willingness to travel

### Requirements

This position is open and preferable to a male candidate 5 years of experience in the frozen fish business Lead and manage a team of sales representatives, providing guidance, support, and direction to achieve the sales target. Develop sales strategies and tactics to drive revenue growth, increase market share, and meet sales targets. Monitor the performance of sales representatives, assigning daily tasks to meet the sales target. Build and maintain strong relationships with key customers, understanding their needs. Analyze competitor activities and provide updates on products and pricing. Identify new potential clients both inside and outside Lagos. We are looking for more customers outside Lagos; therefore, frequent trips may be required. As the team leader, you are responsible for meeting the sales targets for yourself and other sales representatives

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