

Sales Manager - Technology IT-Staffing - Kochi, Kerala(Onsite) - JOBID-310

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Company: Outcome Logix (A Tech 50 Finalist company 2022, by Pittsburgh Technology Council)

Location: kochi

Category: other-general

We are actively seeking individuals with a flair for sales to join our team at our Kochi office in Kerala (Night Shift).We would like to hear from you, Regardless of your current job title, we would like to hear about your sales achievements, what sets you apart ?.... if you are open to exploring opportunities, we would love to hear from you.What sets us apart ? why you should consider us ? :Outcome Logix, a 2022 Tech 50 Award Finalist company, is a cloud-native Tech-Enabled Services firm specializing in staffing solutions for enterprise-level clients. Established in 2020 amidst the challenges of the pandemic, we have grown exponentially, achieving a remarkable 57% growth rate last year. Our dedication to reshaping the hiring landscape has earned us recognition as one of the fastest-growing companies in Pittsburgh, PA.What sets us apart is our commitment to innovation and personalized service. We have developed a state-of-the-art Applicant Tracking System (ATS) and integrated interviewing platform to streamline the recruitment process and deliver exceptional results for both clients and candidates.As we continue to expand, we are looking for dynamic individuals to join our team as Sales and Customer Success Managers. This role involves proactively engaging potential clients, maintaining strong relationships with existing clients, identifying opportunities for account expansion, and collaborating with our recruitment team to deliver tailored staffing solutions.To be successful in this role, you should have a strong understanding of the US staffing industry (If you dont have experience in US staffing, please apply we are open to training), excellent communication and negotiation skills, and a results-driven mindset. A Bachelor's degree in Business, Human Resources, or a related

field is preferred, along with previous experience in sales or account management within the staffing industry or SaaS products. If you are ready to work from our Kochi office and are comfortable working in the EST time zone, we encourage you to apply. We offer a dynamic work environment, opportunities for professional growth, and the chance to be part of a team that is revolutionizing the staffing industry. Please send your resume to Talent@outcomelogix.com, please mention JOBID-310 in the subject line when you apply, if you are interested in joining us on this exciting journey. Thank you for considering Outcome Logix as your next career destination. We look forward to hearing from you soon.

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