

## Salesforce Technical Architect - Applications Support & Implementation

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Company: TechMatrix Noida

Location: Noida

Category: computer-and-mathematical

Company : Techmatrix Consulting, Noida (A Salesforce Platinum partner) Position :  
Salesforce Technical Architect Location : Noida(preferred from Delhi/NCR region) or must be open for relocation Work Mode : WFO/Hybrid Job Role : The role will be focused on understanding client context and translating the functional requirements into the architecture for the solution. Candidate Requirement :- 10+ years of experience in implementing & supporting Software Applications(Salesforce /Java /Any CRM/ applications ) at 2 years as an Architect /Technical Analyst- Experience on cloud implementation- Solutioning, Architecture ,Presales, Consulting, Customer Management experience- Excellent communication skills with experience in customer management and senior management interactions Qualifications : Masters Degree / Bachelor's Degree -Computer Science or equivalent Job Description :- Independently own Pre -Sales (POC's , Demo Delivery and presentation)- Identifying needs, understanding customer pain points, developing and influencing solutions based on analysis of customer business goals and objectives.)- Partnering with customers and internal technical teams to develop the best customized solution- Leading the adoption of best practices around solution architecture, product design, quality, safety, integration and performance- Providing pre-sales support to the sales team during RFI/RFP stages, including the drafting of RFI/RFP responses and developing solutions that maximize ROI- Working with the delivery team to develop detailed solution design schedule and resource plan for implementation, code review etc.- Training resources on Salesforce (Developers , Tech Leads , pre sales)- Participating actively in the end to end delivery operations cycle to validate and document the implementation of the solution as per original architecture and

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