

Salesforce Technical Architect - Applications Support & Implementation

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Company: TechMatrix Noida

Location: Noida

Category: computer-and-mathematical

Company: Techmatrix Consulting, Noida (A Salesforce Platinum partner)
Position: Salesforce Technical Architect
Location: Noida(preferred from Delhi/NCR region) or must be open for relocation
Work Mode: WFO/Hybrid
Job Role: The role will be focused on understanding client context and translating the functional requirements into the architecture for the solution.
Candidate Requirement: - 10+ years of experience in implementing & supporting Software Applications(Salesforce /Java /Any CRM/ applications) at 2 years as an Architect /Technical Analyst
- Experience on cloud implementation
- Solutioning, Architecture ,Presales, Consulting, Customer Management experience
- Excellent communication skills with experience in customer management and senior management interactions
Qualifications:
Masters Degree / Bachelor's Degree -Computer Science or equivalent
Job Description:
- Independently own Pre -Sales (POC's , Demo Delivery and presentation)
- Identifying needs, understanding customer pain points, developing and influencing solutions based on analysis of customer business goals and objectives.)
- Partnering with customers and internal technical teams to develop the best customized solution
- Leading the adoption of best practices around solution architecture, product design, quality, safety, integration and performance
- Providing pre-sales support to the sales team during RFI/RFP stages, including the drafting of RFI/RFP responses and developing solutions that maximize ROI
- Working with the delivery team to develop detailed solution design schedule and resource plan for

implementation, code review etc.

- Training resources on Salesforce (Developers , Tech Leads , pre sales)

- Participating actively in the end to end delivery operations cycle to validate and document the implementation of the solution as per original architecture and design intent

- Salesforce enterprise delivery process & governance
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