

SE-TT-Jammu

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Company: Mondelēz International

Location: India

Category: business-and-financial-operations

## Description

### **Are You Ready to Make It Happen at Mondelēz International?**

#### **Join our Mission to Lead the Future of Snacking. Make It With Pride.**

You will develop professional relationships with our customers and optimize base sales, NPD & promotions. You will ensure great visibility in retailers and delivery of sales capabilities. Your drive will lead you to deliver the field KPI's and hit your annual objectives

#### **How you will contribute**

You will:

Ensure a maximum visual impact and an optimum shelf availability through merchandising techniques.

Implement and monitor promotional activities.

Point of buying materials placement and implementation.

Report on activities.

#### **What you will bring**

A desire to drive your future and accelerate your career and the following experience and knowledge:

Excellent communication and inter-personal skills

Solid knowledge about sales and negotiation processes

Strong analytical skills

Sales experience required, preferably FMCG/CPG

Perseverance and attention to details

### **More about this role**

**What you need to know about this position:**

**What extra ingredients you will bring:**

**Education / Certifications: Full time graduation is mandatory**

**Job specific requirements: GT experience is required**

**Travel requirements:**

**Work schedule:**

Within Country Relocation support available and for candidates voluntarily moving internationally some minimal support is offered through our Volunteer International Transfer Policy

### **Business Unit Summary**

**Mondelez India Foods Private Limited (formerly Cadbury India Ltd.) has been in India for over 70 years, making sure our mouth-watering and well-loved local and global brands such as chocolates, and powdered beverages, and biscuits, and candies get safely into our customers hands—and mouths Headquartered in Mumbai, the company has more than 3,300 employees proudly working across sales offices in New Delhi, Mumbai, Kolkata and Chennai and in manufacturing facilities at Maharashtra, Madhya Pradesh, Himachal Pradesh and Andhra Pradesh, at our global Research & Development Technical Centre and Global Business Hub in Maharashtra and in a vast distribution network across the country. We are also proud to be recognised by Avatar as the Best Companies for Women in India in 2019 – the fourth time we've received this award.**

Mondelēz International is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, gender, sexual orientation or preference, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law.

### **Job Type**

RegularField SalesSales

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