

Senior Sales Executive

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Company: Universo Realtors

Location: Thane

Category: other-general

Company Description

Universo Realtors has over 10 years of expertise in the real estate industry. The company was incorporated in 2016 and specializes in the residential markets of Thane, Powai, and Kanjurmarg. We are dedicated to helping individuals and corporate clients find the perfect home through their real estate investments.

Role Description
This is a full-time on-site role as a Senior Sales Executive at Universo Realtors. The Senior Sales Executive will be responsible for day-to-day sales activities, including prospecting and building client relationships, conducting property tours, negotiating deals, and closing sales. The role requires excellent communication and interpersonal skills.

Qualifications
Proven experience in sales and meeting targets

Excellent communication and negotiation skills

Strong knowledge of the real estate market

Ability to build and maintain client relationships

Self-motivated and target-driven

Good organizational and time management skills

Bachelor's degree in Business, Marketing, or related field

Experience in the Thane real estate market is a plus

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