

Showroom Manager

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Company: Lovely Bake Studio

Location: jalandhar

Category: other-general

Company Overview:Join our team at Lovely Bake Studio, a leading bakery and sweets business dedicated to creating delightful treats that bring joy to our customers. As we continue to grow, we are seeking a talented and passionate Showroom Manager to lead our

showroom operations and create memorable experiences for our customers. **Position**

Overview:As the Showroom Manager, you will be the face of Lovely Bake Studio,

responsible for overseeing all aspects of our showroom operations. The ideal candidate will have a background in retail management, a passion for customer engagement, and the ability to inspire and motivate a team. **Key Responsibilities:**

- Manage day-to-day operations of the showroom, including staffing, scheduling, and inventory management.
- Lead and motivate a team of sales associates to achieve sales targets and deliver exceptional customer service.
- Create a welcoming and engaging atmosphere in the showroom to enhance the customer experience and encourage repeat business.
- Develop and implement sales strategies to drive revenue growth and increase market share.
- Train and coach sales associates on product knowledge, sales techniques, and customer service best practices.
- Monitor and analyze sales performance metrics to identify areas for improvement and implement action plans accordingly.
- Ensure compliance with company policies and procedures, including safety and security protocols.
- Build and maintain relationships with customers, addressing any concerns or inquiries promptly and professionally.
- Collaborate with the marketing team to plan and execute promotional events and initiatives to drive traffic to the showroom.
- Stay informed about industry trends, competitor activities, and customer preferences to inform business decisions.

Qualifications:

- Bachelor's degree in Business

Administration, Marketing, Retail Management, or related field preferred.· Proven experience in retail management, with a track record of success in driving sales and delivering exceptional customer service.· Strong leadership skills with the ability to inspire and motivate a team to achieve goals.· Excellent communication and interpersonal skills, with the ability to build rapport with customers and team members.· Detail-oriented with strong organizational and multitasking abilities.· Ability to thrive in a fast-paced environment and adapt to changing priorities.· Proficiency in Microsoft Office suite and point-of-sale systems.If you are a motivated and customer-focused individual with a passion for retail management, and if you are looking for an exciting opportunity. We invite you to apply for this exciting opportunity. Please submit your resume at md@lovelybakestudio.com Or Call Us on +91 95019 11131 or +91 99150 06757.

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