

Sr. Deployment Engineer

[Apply Now](#)

Company: ColorTokens Inc.

Location: bangalore

Category: other-general

About ColorTokens :

Over the last three decades, organizations globally have spent billions of dollars in cybersecurity, focusing specifically on “perimeter” security. Perimeter solutions such as firewalls and user access (ZTNA) focus on keeping the bad actors out. However, with perimeters dissolving with remote work and cloud migration, they continue to lose effectiveness making them easy to breach. Perimeter security provides no protection within the organization’s internal networks which carry up to 85% of all traffic. The lack of internal controls provides ample real estate for attackers to lurk and carry out damaging attacks.

This is where ColorTokens comes in. With its industry-recognized Zero Trust Micro-segmentation platform, ColorTokens delivers deep visibility and granular security control across the entire enterprise. Security teams can create a Zero Trust Architecture based on the principle of least privilege from data center, to cloud, to OT and IoT infrastructure by “seeing” and controlling every traffic flow. Our unique platform enables fast and seamless implementation delivering measurable risk reduction even in the most complex organizations.

Our culture:

We foster an environment that values customer focus, innovation, collaboration, mutual respect, and informed decision-making. We believe in alignment and empowerment so you can own and drive projects autonomously.

Self-starters and highly motivated individuals will enjoy the rewarding experience of

solving complex challenges that protect some of the world's most impactful organizations – be it a children's hospital, a city, or the defense department of an entire country.

Job Description Details:

Required Skills and Qualifications:

- 8 to 12yrs years minimum experience supporting the sale of enterprise cybersecurity, networking and data center solutions to large enterprise accounts and data centers
- Propose, demonstrate and support sales of enterprise-level solutions to C-level executives.
- Solution design/architecture, presentation, demo, Proof of Technology & Proof of Concepts
- Prefers to be familiar with Automation (Python Or Shell Scripting).
- Review functional requirements of Customers & System Integrators and develop key deployment landmarks like architecture & design, capacity planning, installation & production setup
- Craft and develop the vision and strategy of the solution design based on the objectives of the customer
- Ability to translate technical features into tangible customer business benefits
- Develop technical solutions to customer business issues including and identifying new technologies or technologies outside of ColorTokens products and solutions
- Assess the customer security architecture and landscape and design ways to integrate ColorTokens products into overall security infrastructure and processes
- Contribute significant portions and/or lead responses to RFPs, RFQs and RFIs
- Contribute to building 'Best Practices' among peers in sales and systems engineering
- Excellent verbal and written communication skills
- Ethernet, TCP/IP, general networking knowledge
- Understanding of the architecture, design and implementation of multi-tiered cybersecurity solution
- Knowledge of current and emerging cybersecurity, virtualization and data center architectures
- Must have worked with several of the following technologies: Sandboxing, Firewalls, Intrusion Prevention Systems, Web and Mail Gateways, VMWare ESX, AWS, Azure and Host Based security solutions.

Minimum Qualifications

- Bachelor's degree in a technical discipline or equivalent experience
- 8+ years of experience as a Sales Engineer or technical consultant with Enterprise customers
- Excellent verbal and written communication skills
- Passion for helping customers solve complex, technical challenges
- Hands-on experience with relevant network, security and infrastructure technologies

Good to have certifications

- CISSP / CISA / CISM
- Certified Ethical Hacker
- SANS Certification
- Other General End point Security OEM Certifications - FireEye, Symantec, McAfee

Preferred Qualifications :

- Familiarity with technologies such as Infrastructure-as-a-Service (IaaS), Software-Defined Networking (SDN) and Containers
- Experience designing and managing firewalls or other network segmentation tools
- Ability to quickly learn, understand, and work with new, emerging technologies
- Scripting experience is a plus

[Apply Now](#)

Cross References and Citations:

1. **Sr. Deployment Engineer MadinahjobsJobs bangalore Madinahjobs** ↗
2. **Sr. Deployment Engineer Thejobsnearme Jobs bangalore Thejobsnearme** ↗
3. **Sr. Deployment Engineer SearchaustralianjobsJobs bangalore Searchaustralianjobs** ↗

4. Sr. Deployment Engineer Swedenjobs Jobs bangalore Swedenjobs ↗
5. Sr. Deployment Engineer Findlocaljobs Jobs bangalore Findlocaljobs ↗
6. Sr. Deployment Engineer Fashionjobsnearme Jobs bangalore Fashionjobsnearme ↗
7. Sr. Deployment Engineer Managerjobsnearme Jobs bangalore Managerjobsnearme ↗
8. Sr. Deployment Engineer TextilejobsJobs bangalore Textilejobs↗
9. Sr. Deployment Engineer Searchcanadajobs Jobs bangalore Searchcanadajobs ↗
10. Sr. Deployment Engineer Socialnetworkingjobfinder Jobs bangalore Socialnetworkingjobfinder ↗
11. Sr. Deployment Engineer KenyajobsJobs bangalore Kenyajobs↗
12. Sr. Deployment Engineer Fresherjobs Jobs bangalore Fresherjobs ↗
13. Sr. Deployment Engineer Dermatologistjobs Jobs bangalore Dermatologistjobs ↗
14. Sr. Deployment Engineer MoscowjobsJobs bangalore Moscowjobs↗
15. Sr. Deployment Engineer LebanonjobsJobs bangalore Lebanonjobs↗
16. Sr. Deployment Engineer Colombiajobs Jobs bangalore Colombiajobs ↗
17. Sr. Deployment Engineer Socialnetworkingjobfinder Jobs bangalore Socialnetworkingjobfinder ↗
18. Sr. Deployment Engineer Advertisingjobs Jobs bangalore Advertisingjobs ↗
19. Sr. deployment engineer Jobs Bangalore ↗
20. AMP Version of Sr. deployment engineer ↗
21. Sr. deployment engineer Bangalore Jobs ↗
22. Sr. deployment engineer JobsBangalore ↗
23. Sr. deployment engineer Job Search ↗
24. Sr. deployment engineer Search ↗
25. Sr. deployment engineer Find Jobs ↗

Source:[https://in.expertini.com/jobs/job/sr-deployment-engineer-bangalore-colortokens-inc--1963-](https://in.expertini.com/jobs/job/sr-deployment-engineer-bangalore-colortokens-inc--1963-32357/)

32357/

Generated on: 2024-05-05 by Expertini.Com