

Sr Technical Recruiter (North America)

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Company: TAO Digital Solutions

Location: Hyderabad

Category: business-and-financial-operations

Job SummaryUS IT Recruiter / Technical Recruiter / US Staffing - Talent Acquisition

(TAG)About usTao Digital (Tao) is a San Jose based technology consulting firm focused on supporting enterprise clients with their mission-critical technology needs. Tao's mission is to unlock limitless digital innovation through solutions and services for our clients. We help our clients reimagine their businesses through a digital lens. Our software and engineering heritage, strategic business and innovation consulting, design thinking, physical-to-digital competencies, and re-engineering skills provide real business value to our customers and help them thrive in the new digital economy. Tao Digital operates in the US, Canada, India, and Nigeria and comprises more than 100 passionate employees worldwide.**Job**

Description:Looking for a 3 to 6 years' experience in US IT Recruitment to support staffing needs for Direct Clients, implementation partners and MSPs. Person located in Hyderabad, India will be preferred. Should be able to understand IT technical terms and Job Description shared by the client. Able to handle the end-to-end recruitment process and effectively communicate with account managers and end clients. Understanding of various visa status and Tax Terms (C2C, C2H, W2, 1099). Should know how to handle job portals - database search, job posting etc. Sourcing Resumes for the same Internal Database, Personal Contacts Job Portals References etc. Looking for recruiters who are passionate to work seriously.**Responsibilities and Duties:**• Must have experience working as IT/Technical recruiter with a large staffing firm working with USA clients.• Should be able to understand highly technical Information Technology Job Description and identify candidates accordingly.• Excellent written and verbal communication skills. Job boards: CareerBuilder, Dice,

Monster, and LinkedIn etc. Willing to work in Night Shift (USA TIME ZONE).• Knowledge of resume databases and Applicant Tracking Systems. • Responsible for end-to-end handling IT requirements from US-based clients. Responsible for full-cycle recruiting: Sourcing the candidates, screening them, Interview coordination, rate negotiation and hand-holding all the way till closure. • Responsible for achieving a good conversion ratio of submitting (quality of submission) into interview and placement. • Responsible for Strategy Development process which includes understanding client requirements & mapping the relevant targets. Validation of Resumes for experience and verification of work status • Act as a point of contact and build influential candidate relationships with account managers and client managers. • Well versed in US Terms like W2, C2C, 1099, US Visas, etc.

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