

Tamil Telemarketing WFH Trichy

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Company: Kaarlo Training & HR Solutions Pvt. Ltd.

Location: India

Category: other-general

Job Description

As a Telemarketing Representative, your primary responsibility will be to engage potential customers over the phone to promote and sell products or services.

You will be expected to articulate product features, answer inquiries, and persuade customers to make purchases or schedule appointments.

This role requires strong communication skills, a persuasive demeanor, and the ability to work efficiently within a sales-driven environment.

Requirements

Proven experience in telemarketing, sales, or customer service role preferred.

Excellent communication skills, both verbal and written.

Strong interpersonal skills and ability to build rapport with customers.

Persuasive and goal-oriented with a focus on closing sales.

Ability to handle rejection and remain resilient in a fast-paced environment.

Basic computer skills and familiarity with CRM software.

High school diploma or equivalent required; additional education or training in sales or marketing is a plus.

Ability to work independently as well as part of a team.

Flexibility to work evenings and weekends as needed.

Commitment to ethical conduct and compliance with telemarketing regulations.

Benefits

Career growth

Requirements

Proven experience in telemarketing, sales, or customer service role preferred. Excellent communication skills, both verbal and written. Strong interpersonal skills and ability to build rapport with customers. Persuasive and goal-oriented with a focus on closing sales. Ability to handle rejection and remain resilient in a fast-paced environment. Basic computer skills and familiarity with CRM software. High school diploma or equivalent required; additional education or training in sales or marketing is a plus. Ability to work independently as well as part of a team. Flexibility to work evenings and weekends as needed. Commitment to ethical conduct and compliance with telemarketing regulations.

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