

Telesales Executive

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Company: VR Real Estate Advisor

Location: gurugram

Category: other-general

Role DescriptionThis is a full-time on-site role as a Telesales Executive at VR Real Estate Advisor located in Gurugram. As a Telesales Executive, you will be responsible for making outbound calls to potential customers, explaining the benefits of VR Real Estate Advisor services, and persuading customers to purchase real estate properties. You will also handle customer inquiries, provide information about available properties, and maintain a database of customer interactions. Exceptional communication and negotiation skills are essential for success in this role. **Qualifications**Prior experience in telesales, customer service, or a related fieldExcellent communication, interpersonal, and persuasive skillsAbility to build and maintain relationships with customersStrong problem-solving and negotiation skillsHighly motivated and target-drivenAbility to work well in a teamKnowledge of the real estate industry is a plusMinimum high school diploma or equivalent

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