

## US Sales Manager/VP - IT Staffing - REMOTE

[Apply Now](#)

Company: Skiltrek

Location: India

Category: other-general

**Job Description**We are looking for a Manager/Director/VP - US Staffing – Sales & Recruitment Delivery to join our team and work from home in India. Your current or most recent job must be working in the US IT staffing market. The Business Development Representative is responsible for prospecting sales and qualifying leads for new and existing accounts. You will be responsible for quickly building a team and book of business from your existing contacts for US IT staffing roles. Working Hours: 07:00 PM IST - 04:00 AM IST ( Night Shifts) Requirements Must be able to work in US EST shifts. Minimum of 3+ years of experience of Sales/BD in US IT Staffing Services Minimum of 2+ years of IT Recruiting experience in your past Minimum of 2+ years managing recruiters\*\*\* Must have an existing network of prospective US Clients/Tier1/Imp Partners to close the deals quickly and must be target oriented.\*\*\* Must have preferred relationships and ability to get exclusives. Ability to build direct relations with Hiring Managers / Engagement Managers / Decision Makers Experience starting a local office is desirable. Experience working with Direct Clients/ Tier 1 Client / Prime Vendors / Implementation Partners / MSPs in the USA is MANDATORY Experience working as a Delivery Manager to manage recruiting efforts is highly preferred. Proven successful sales record in the IT Staffing and Consulting Industry. Consistent track record of meeting and exceeding sales expectations. Strong presentation and closing skills. Power-user of MS Office tools. Strong sense of ethics and professionalism. High level of energy, with an outgoing personality. Ability to think outside the box Qualification Any graduate with positive attitude Excellent communication skills both verbal and written skills in English Must Skills Should have good overall understanding of end-to-end

US IT Staffing Business. Excellent Sales & Delivery skills  
Excellent verbal Communication skills  
Must be proficient with Outlook, word and excel.  
Compensation: This position provides a Base salary plus Incentives.

[Apply Now](#)

#### Cross References and Citations:

1. [US Sales Manager/VP - IT Staffing - REMOTE Petsjobs Jobs India Petsjobs](#)
2. [US Sales Manager/VP - IT Staffing - REMOTE Bankingjobsnearme Jobs India Bankingjobsnearme](#)
3. [US Sales Manager/VP - IT Staffing - REMOTE Studyjobs Jobs India Studyjobs](#)
4. [US Sales Manager/VP - IT Staffing - REMOTE Nodejobs Jobs India Nodejobs](#)
5. [US Sales Manager/VP - IT Staffing - REMOTE Cinemajobs Jobs India Cinemajobs](#)
6. [US Sales Manager/VP - IT Staffing - REMOTE Computerjobs Jobs India Computerjobs](#)
7. [US Sales Manager/VP - IT Staffing - REMOTE Archaeologyjobs Jobs India Archaeologyjobs](#)
8. [US Sales Manager/VP - IT Staffing - REMOTE Medicalnursejobs Jobs India Medicalnursejobs](#)
9. [US Sales Manager/VP - IT Staffing - REMOTE Lebanonjobs Jobs India Lebanonjobs](#)
10. [US Sales Manager/VP - IT Staffing - REMOTE Educareer Jobs India Educareer](#)
11. [US Sales Manager/VP - IT Staffing - REMOTE Newsmediajobs Jobs India Newsmediajobs](#)
12. [US Sales Manager/VP - IT Staffing - REMOTE Trendzfurnitures Jobs India Trendzfurnitures](#)
13. [US Sales Manager/VP - IT Staffing - REMOTE losjobs Jobs India losjobs](#)
14. [US Sales Manager/VP - IT Staffing - REMOTE Petsjobs Jobs India Petsjobs](#)
15. [US Sales Manager/VP - IT Staffing - REMOTE Agriculturejobs Jobs India Agriculturejobs](#)

**Agriculturejobs** ↗

**16. US Sales Manager/VP - IT Staffing - REMOTE Searchukjobs Jobs India**

**Searchukjobs** ↗

**17. US Sales Manager/VP - IT Staffing - REMOTE Locumjobs Jobs India Locumjobs** ↗

**18. US Sales Manager/VP - IT Staffing - REMOTE Socialnetworkingjobfinder Jobs**

**India Socialnetworkingjobfinder** ↗

**19. Us sales manager/vp - it staffing - remote Jobs India** ↗

**20. AMP Version of Us sales manager/vp - it staffing - remote** ↗

**21. Us sales manager/vp - it staffing - remote India Jobs** ↗

**22. Us sales manager/vp - it staffing - remote Jobs India** ↗

**23. Us sales manager/vp - it staffing - remote Job Search** ↗

**24. Us sales manager/vp - it staffing - remote Search** ↗

**25. Us sales manager/vp - it staffing - remote Find Jobs** ↗

Source: [https://in.expertini.com/jobs/job/us-sales-manager-vp-it-staffing-remote-india-skiltrek-1371-](https://in.expertini.com/jobs/job/us-sales-manager-vp-it-staffing-remote-india-skiltrek-1371-19916/)

19916/

Generated on: 2024-05-04 by Expertini.Com